

GROWING WITH CONFIDENCE



CHS HUNGARY LTD.

THE HUNGARIAN IT DISTRIBUTOR

CHS Hungary Ltd. is one of the leading distributors in Hungary since 1996. Our continuous presence is a clear demonstration of our long-term reliability. Holding the market leader position with defining success is making us the most trustworthy choice for any brand in Hungary.

OUR SUBSIDIARIES

Notebook.hu

Cszerviz Ltd.

Kventa Ltd.

Gamers.eu Ltd.

e-tailer / Retailer #1 in the Consumer segment

Authorized HP, Dell, Lenovo Service Center

System Integrator

e-tailer / Retailer - Largest video games retail network in Hungary



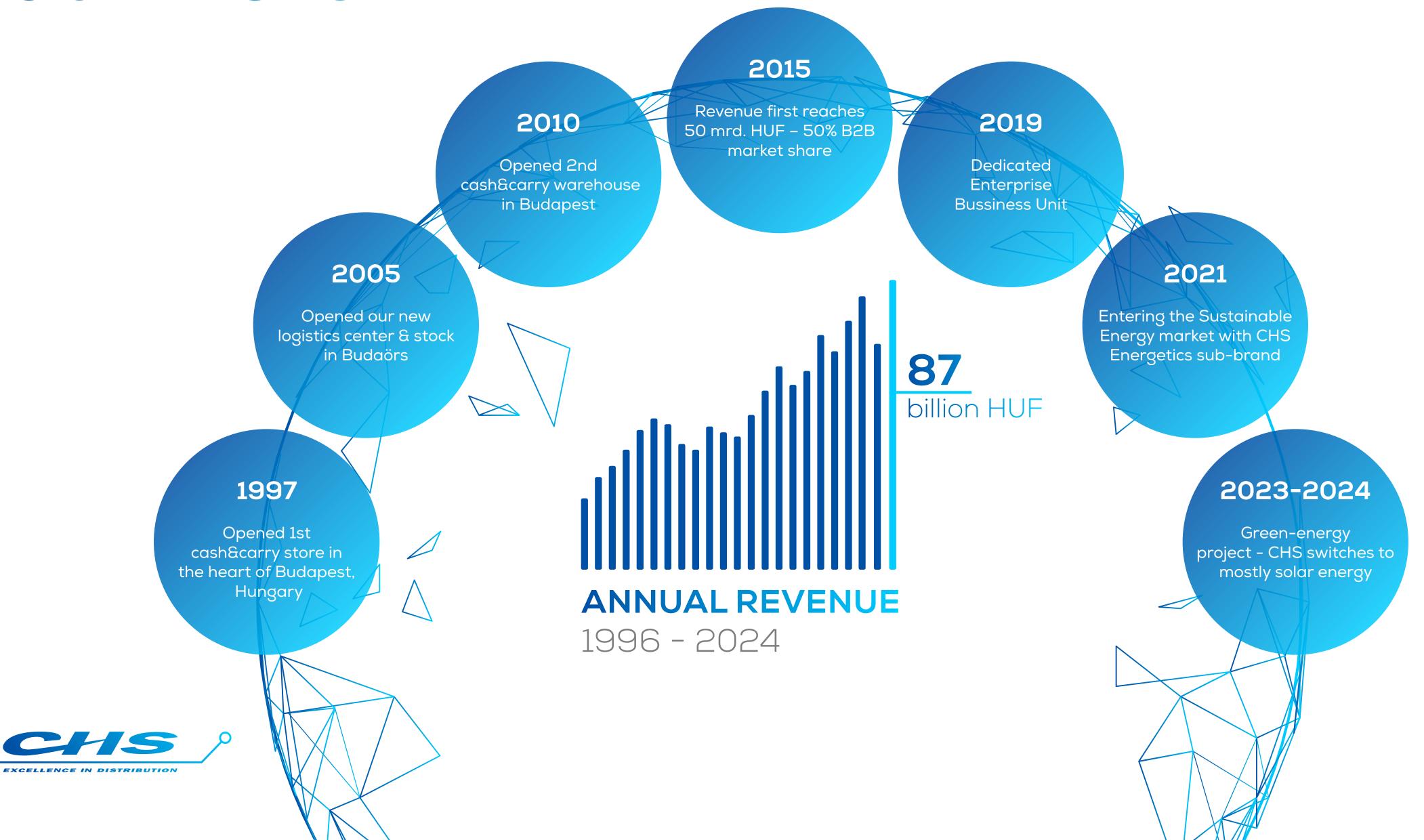








OUR HISTORY



OUR TOP BRANDS

























SOFTWARE **SEGMENT**







ENERGETICS **SEGMENT**













OUR TOP PARTNERS

SYSTEM **SMB** INTEGRATOR > T··Systems· Delta Signation I TICRA INFORMATIKA SYSMAN

ALDHA COMPUTER CSOPORT

euroone





~8000

REGISTERED

AND

~3600 ACTIVE

PARTNERS





OPERATOR







RETAILER



















OUR STRENGTHS

CHS Hungary has the longest history in the domestic market, a history spent building the largest network of partners, continously selecting the most worthy small and middle bussinesses – our country wide coverage enables us to reach the highest sales potential in Hungary.



THE LARGEST NETWORK

We have been operating since 1991, with a continously growing partner base of 11.000.



STRONGEST SMB & SOHO SEGMENT IN HUNGARY.

More than 3.600 active partners.

Organic Growth
 Increase the footprint with SMB accounts



THE MOST DEVICE SALES (SMB & CONSUMER)

2021 (calendar year): 230.000 Sold devices.

2022 (calendar year): 241.000 Sold devices.

2023 (calendar year): 227.000 Sold devices.



THE MOST COVERAGE

CHS offers country wide coverage with it's unparallel network.

70-80% reach on the Total IT Market.



RESOURCES / THE PEOPLE

Sándor Máthé

CEO

Tamás Tóth

Commercial Director

0

SMB Team

7 members

KAS Team

9 members

Retail Team 9 members

Ádám Gubricz

Purchasing Director

Enterprise Team

12 members

Periphery Team 8 members

Component Team

6 members

Energetics Team

7 members

HP Team

6 members

Dell and PC Team

13 members

Éva Lestál

Financial Director

0

Financial

7 members

Accounting Team

3 members

Róbert Sóti

Warehouse & Logistics Director

0

Warehouse Team

19 members

Logistics Team 18 members

Éva Endrődy

Backoffice Director

0

Backoffice Team

5 members

Controlling Team 4 members

Tamás Nagy

Marketing Director

0

Marketing Team

5 members

GROWING WITH CONFIDENCE: TOGETHER

MISSION OF CHS:

Elevating software and enterprise segments to the highest standards, continuosly and consciously improving our processes.

Strengthening the partnership between our companies has inmeasurable benefits for both parties, its our common interest.

