

# GROWING WITH CONFIDENCE



### CHS HUNGARY LTD. THE HUNGARIAN IT DISTRIBUTOR

CHS Hungary Ltd. is one of the leading distributors in Hungary since 1996. Our continuous pressence is a clear demonstration of our long-term reliability. Holding the market leader position with defining success is making us the most trustworthy choice for any brand in Hungary.

### **OUR SUBSIDIARIES**

Notebook.hu Cszerviz Ltd. Kventa Ltd.

e-tailer / Retailer #1 in the Consumer segment Authorized HP, Dell, Lenovo Service Center System Integrator







## **OUR HISTORY**

#### 2005

Opened our new and recently logistics center & stock in Budaörs

#### 1998-1999

Acquired independence and became market leader & one of TOP-200 Hungarian company

**ANNUAL REVENUE** 1996 - 2020

#### 1997

Opened 1st cash&carry store in the heart of Budapest, Hungary



EXCELLENCE IN DISTRIBUTION



Opened 2nd cash&carry warehouse in Budapest

#### 2015

Revenue first reaches 50 mrd. HUF – 50% B2B market share

### 64 billion HUF

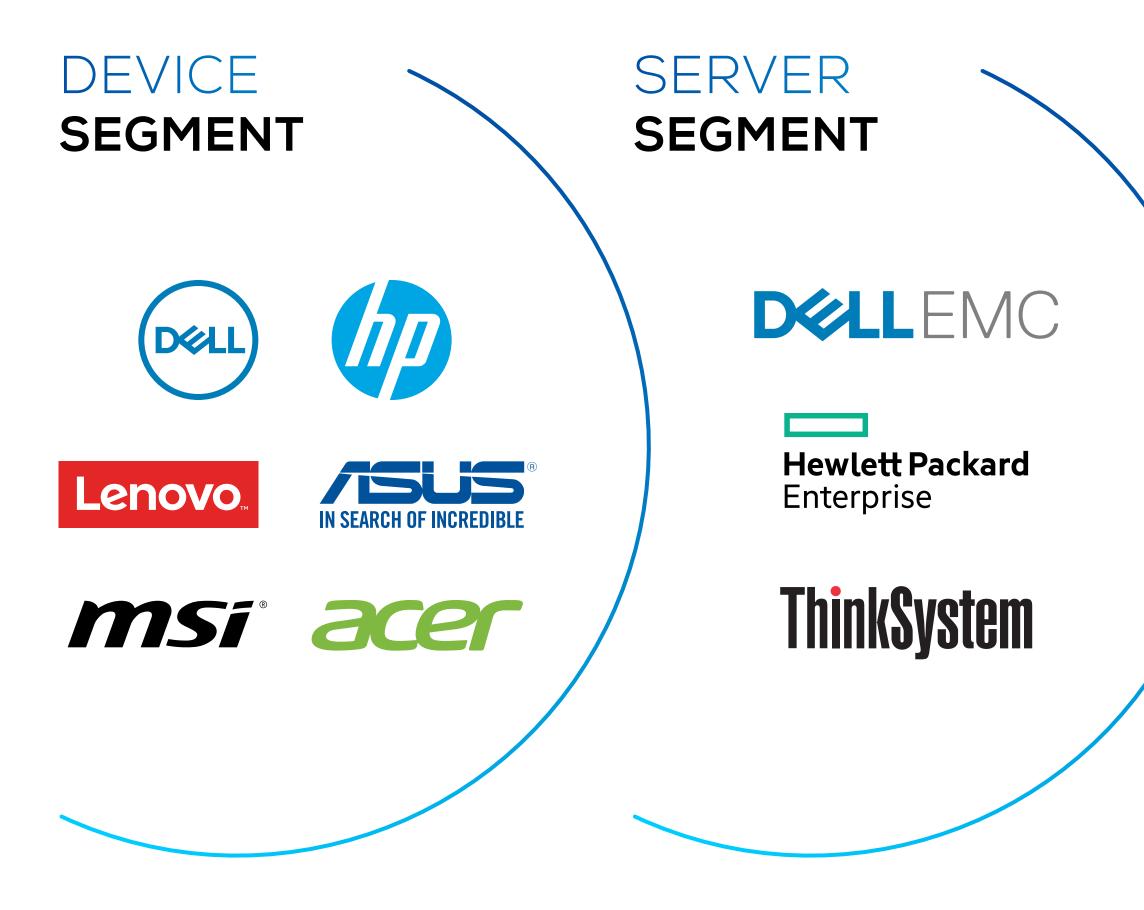
#### 2020

The Solar Technology division is launched

#### 2021-2022

6000 sqm -> 16000 sqm

Warehouse and logistics development project



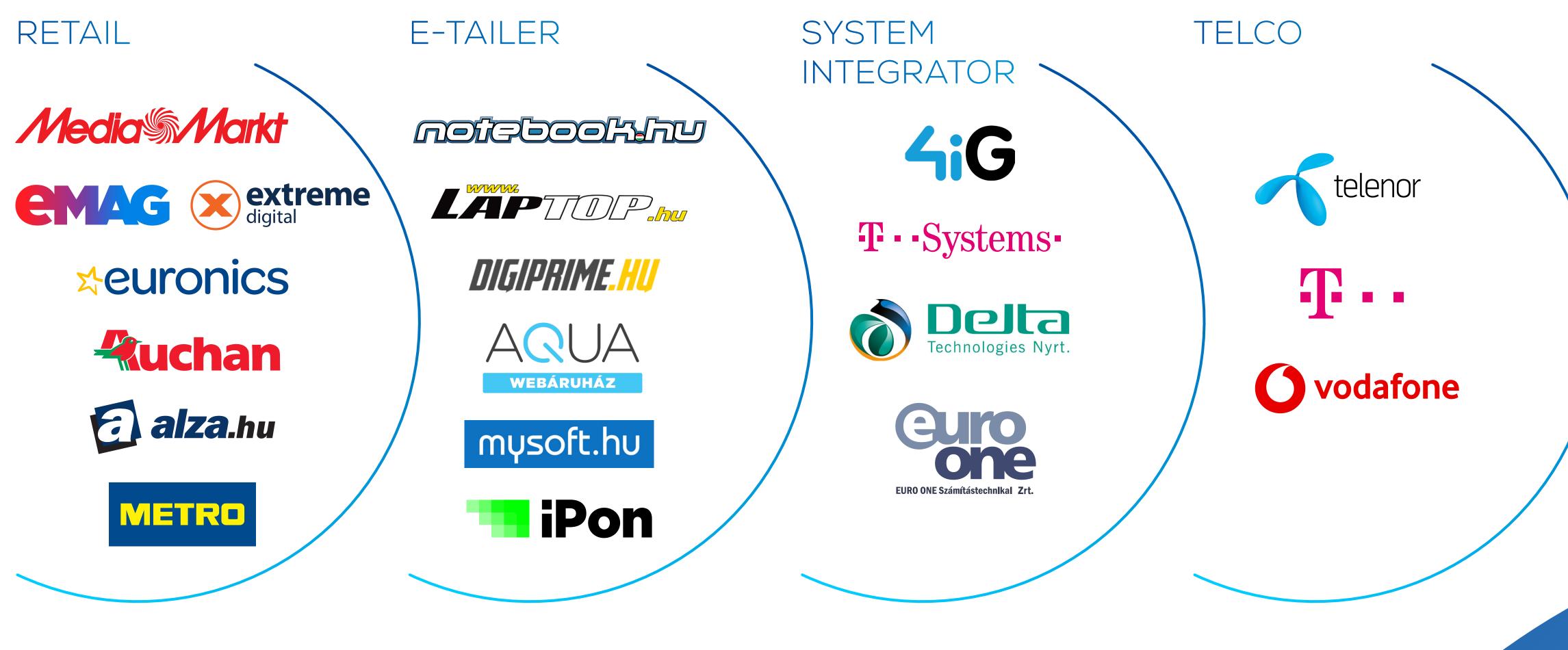


### **OUR TOP BRANDS**











### **OUR TOP PARTNERS**



## OUR STRENGTHS

CHS Hungary has the longest history in the domestic market, a history spent building the largest network of partners, continously selecting the most worthy small and middle bussinesses – our country wide coverage enables us to reach the highest sales potential in Hungary.



THE LARGEST NETWORK



THE STRONGEST SMB SEGMENT

We have been operating since 1991, with a continously growing partner base of 11.000.

Our loyal partners are with us from the begining, since then many bussinesses consider it an honor to be a part of the CHS family.





### THE MOST DEVICE SALES (SMB & CONSUMER)

**2019 (calendar year):** 141.800 Sold devices.

#### 2020 (calendar year):

projections are even higher with an estimated 180.000 Sold devices.

THE MOST COVERAGE

CHS offers country wide coverage with it's unparallel network.

## 2020 MISSION **OF CHS:**

**Elevating software and enterprise segments** to the highest standards, continuosly and consciously improving our processes.

Strengthening the partnership between our companies has inmeasurable benefits for both parties, its our common interest.



## GROWING WITH CONFIDENCE: TOGETHER

